

The mission of St. Landry Parish Economic Development is to provide leadership in economic and community development that facilitates growth opportunities leading to enhanced prosperity for St. Landry Parish businesses, communities, its citizens and its youth.

Executive Directors Report

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I - Business Center/Small Business Update

We continue to work with the philosophy on the Business Center that you never have a chance to redo a first impression. This month we have had the landscaping done in the front of the building in a manner that is consistent with this "Strong" first impression.

On October 11, 2016, in collaboration with the LSBDC, ULL SBDC business consultant two businesses were scheduled to meet to engage in one-on-one consulting sessions in the areas of business planning, market research and other key services. The next scheduled session will be held at SLED on November 8th. These services can be offered to businesses at any level of growth, are confidential, and are free to our area businesses.

We have one (1) upcoming small business seminar scheduled for the month of November 2016. The seminar titled 'Google For Your Business' will assist with getting starting with free tools from Google, and topics will include: getting your business listed and verified on Google Search and Maps, assist with managing your online presence, reaching your target markets electronically and securing a domain name and building a free website for your business. This seminar is intended for businesses who want to learn the initial steps of getting their business presence online.

From our discussion at the last meeting pertaining to the roof of the Business Resource Center per the recommendation of the Executive Committee next steps included reaching out to local architect firms to provide roof specs as well as cost for the RFP process. To date we have received proposals from Ardoin & Associates as well as D'Avy & Associates who are both set to provide 10 minute presentations on their respective proposals in today's meeting agenda.

The 2016/2017 Louisiana Business Incubation Association (LBIA) Business Incubator Application was successfully submitted on August 8, 2016. Due to flood recovery of multiple committee members lasting longer than expected there has yet to be any announcements made regarding grant awardees. We are hopeful that an announcement of award recipients will be indicated prior to our November 2016 SLED Board meeting.

We currently have 9 tenants active in the Business Center:

C&C Painting and Pressure Washing

Boone Speech and Learning Services

Miracle Ear

Happy Housemaids

Magnolia Community Development Corporation

Victory Manufacturing

WIB 40

Double J Express, LLC

Charles G. Lawson Trucking, Inc.

II - Communications

We are actively gathering input on our primary website at www.opportunitystlandry.com for upgrades and improvements and would value your thoughts and ideas. To implement these improvements we are working with additional maintenance contractors that can take on the heavy lifting with these improvements.

To date www.slpforward.com, currently holds a total of fifty-three (53) articles shining the light on positive things happening throughout St. Landry Parish. One (1) article per week is typically uploaded onto the site on a consistent basis providing fresh and updated article content. This initiative continues to be active on NPR radio.

We have been diligently meeting with PR Firms to take the lead in the Phase II of our "Moving Forward" Campaign. We had some discussions along these lines in our October Executive Committee meeting and this item will be in more detail as a line agenda item.

With the website's foundation now solid, a Google analytics test is September 13th through October 13th Slpforward's number of page views reached 525 with a total of 358 sessions, which is an increase from last month's analysis.

Through our continued work with Parish Government regarding our existing GIS platform, all smooth ride home data has now been upgraded onto our GIS system. Improvements, which will be ready to view in the coming weeks which can be found on the home page of www.opportunitystlandry.com.

III - Property/Site Development

We continue to promote active development at the major interchanges on the I-49 corridor by working with the Mayors, boards and community leaders in most of the impacted communities about planning and building capacity for development. There has been significant progress with the development of the Grand Coteau Business Corridor

over the past month, as well as good progress with the ECJC, the Guilbeau District and with Boyd Gaming.

Our industrial site development efforts with the team of One Acadiana are steadily moving forward. Our goal is still to work towards 2 shovel ready sites in SLP for 2016. We are in the process with LED and OA for mapping out a recruiting campaign on a 500 acre heavy industrial site, Nexus Energy Park in partnership. This month the commercial real estate brokerage for this site was identified and we hope to be able to formally announce the park very soon.

IV Projects Update Summary: 23 Active, 2 New (Sugar Tree, Black Top) 1 Pending Announcement, (Hippo), 1 Announced (Lot) 1 Parked, (McCarthy) 1 Pending Park (Project Youth) Please note (Latest Updates)

Project Base – This is a project looking at the utilization of one of core parish transportation facility assets for international business investment. *Latest update*: We are still being told by company execs that the project still has an interest in our location, but are still waiting for information requests made by our legal team.

Project Belt – This project has come about as a result of local BRE efforts and is a cooperative between a local employer and SLED in trying to bring in a supplier into their existing manufacturing facility. The job creation figures if successful are now estimated up to 45 FTE's. *Latest Update*: Based off a meeting with company execs last week this project is moving to a good probability of success.

Project Boost – This is a very large potential expansion project in terms of capital expenditure. The project would produce less than 15 new employees at very high wage scales and well up to 170 temporary construction jobs for a year or more. *Latest Update:* The Company is finalizing some of the permitting process, as well as the financial package for the project. We are still anticipating these pieces will come together in the 4th quarter of this year. Recent merger talks may impact the time of this project.

Project Black Top – This is a location expansion project with a well-established area company. The company will be looking to consolidate central operation into a newly constructed central administration facility. The project will result in additional positions, but the exact number of FTE's is not currently available. We anticipate construction to begin in the 1st Quarter of 2017.

Project Brace – This is a retention project involving the purchase of an existing facility here in the parish. We are working closely with LED, as well as One Acadiana on this effort. If successful this project would protect as many as 65 existing positions, as well as offer the potential to expand an additional 25 positions at this location. *Latest Update:* We are meeting with company execs, OA and LED again later this week.

Project Bulletproof – This is a new recruitment light manufacturing project looking hard at an existing facility in the parish. If successful this project would create up to 100

FTE's. *Latest Update*: This is an RFP project with LED and OA. As of early September the project sits in a good spot with our facility. The big pending decision in the company's willingness to commit to an expansion at this time. We anticipate final clarity on this project sometime in the 4th quarter.

Project Clean – This is a manufacturing infill development project located in the center of the parish. If successful this project will create 50 new direct positions. *Latest Update:* We had a good meeting with their company execs, local engineers and community leadership early in September. The project seems to be going through the normal planning and permitting process now and we anticipate the ability to announce soon.

Project Duncan – This project is a cooperative submittal with OA and LED. It deals with a light fabrication and assembly. It has a CAPEX of \$3 million, 85 permanent jobs, with an average production wage is \$19.50 per hour plus benefits. *Latest Updates:* We are pending updates from site consultants for next steps on this project.

Project Dye – This project is a cooperative submittal with OA and LED for development-stage Energy Company to build a chemical manufacturing facility. The project has a CAPEX of \$30 million, 100 permanent job and an average annual wage of \$60,000. *Latest Update:* We are pending updates from site consultants for next steps on this project.

Project Expo – *Latest Update*: There will be an update on this project as part of the regular agenda.

Project Flap – This project is a cooperative submittal with OA and LED. The company looking to set up a new aerospace component manufacturing facility. Details of the project are being asked to remain confidential for the time being. *Latest Update:* The project is still in the site consultant review process.

Project Fountain – This is a large scale commercial development project that discussions have been ongoing for some time. National tenants are committed to this project and negotiations with landowners and real estate development partners are continuing on a regular basis. Latest Update: We actively discussing how this project can be combined with Project Expo planning efforts to create a destination location.

Project Fresh – This is an in state expansion for the company, but a recruitment project for our parish. Initial job creation numbers are less than 6 with room for expansion. The project hinges to some degree on project vertical with land acquisition. *Latest Update:* As of early this month the company still has an interest and would like to be a yes/no with this site this calendar year.

Project HIPPO – This is a heavy industrial project that is very large in scope on its investment and job creation potential. Currently, we are working with regional and state partners on identifying and meeting engineering requirements on the footprint site. *Latest Update:* As of last week the permitting for this project is on schedule to be

completed in the next 45 to 60 at which point this project will be announced as the Nexus Energy Park.

Project League – This is a new recruitment project with major impact potential that would expand across the region and even the state. If successful this project would create up to 100 white collar high paying positions, collectively averaging close to 100k annually. *Latest Update:* As of last week the feedback with company continues to be positive. We are on the short list for the project. Company officials are still working through details on partnerships in the education and investment areas. We hope a go, or go/no go direction before the end of the year.

Project Nova – This is joint submission project with OA and LED. It is a light manufacturer looking to locate in an existing central parish facility. This project would look to invest up to 4 million in facility upgrades and employ 50 full time positions over the first 3 years of operations. This is on the short list of two sites for the state so it has strong potential for a site visit in the near future. *Latest Update:* We are waiting confirmation from the site consultant on if there will be an onsite visit scheduled.

Project Protect - This is an in parish expansion project that has already made the land acquisition for their new site. The project could expand to up to 12 new manufacturing positions once the new location is operational. *Latest Update:* As of late September the company is still looking at late 4th quarter for starting their new build location.

Project Rest – This project deals with the redevelopment and reuse of land surrounding one of our interstate intersections. There continues to be positive meetings with pivotal state agencies to move the project forward. Detailed job creations figures are still not available on the project. *Latest Update*: While this project is still active it is moving slowly at this point. We will continue to monitor and update progress on a monthly basis.

Project Sugar Tree – This is cooperative SLED, OA and LED Project that is working directly with a project development company to find the perfect site for a new biomass-based manufacturing facility. CAPEX estimated to be \$150 million for Phase 1, and roughly double that investment for Phase 2 (approximately 18 months later) for a total CAPEX of \$300 million Permanent jobs – 60 (30 in Phase 1 and Phase 2) Average annual wage of \$65,000 excluding benefits. There is an expected final site decision by year-end 2016.

Project Ride – This project represent an expansion of a large area retail site in the center of the parish. Property has been acquired and some initial site clearing work has been completed. If successful this project could create up to 40 new positions. *Latest Update:* There are currently some items being working out in a corporate structure that may move this project forward in the 4th quarter of 2016, 1st quarter 2017 start date.

Project Vanilla – This is a cooperative site submittal with OA and LED. Their site consultant has on a quick turnaround. The project is targeted towards an industrial facility to batch process chemicals for the oil and gas industry. At this stage the project does not have investment and job creation figures, but has specific site requirements

that are a good fit for 2 SLP sites. Each of these has been submitted. *Latest Update:* We are still waiting results from the evaluation process.

Project Vertical – This project is dealing with a light industrial manufacturer looking to put a new production facility in the Parish. If successful this project would create up to 30 direct full time positions. *Latest Update:* As of earlier this month we are still on formal funding verification from their overseas investment group. We continue to be assured that is coming soon.

Project Youth – This is a very large recruitment project that we are currently in completion on a site in Houston. This project could be a very large capital expenditure project with projections as high as 400m. The site consultant is currently working on a specific site location in the central parish. This project had a significant setbacks in property acquisition and is in the process of identifying alternative sites. Latest Update: We will assist and monitor this process by month over into at least the 4th quarter to see if it progresses. This project will be put in the parking lot next month pending no updates.

Announced Projects

Project Lot – This project is the expansion of an existing parish company into construction at new location and the further modification and refit of their existing facility within the parish. Assuming the existing facility backfills the same number of positions in its new use this project would create 45 new direct full time positions. The existing location now has approximately 25 full time positions. Latest Update: There is a ground breaking announcement on this project scheduled for September 22nd on site in the Harry Guilbeau District at 10:00. This project is a major step forward in the future of the Harry Guilbeau EDD.

Project Lid – Announced Regional Retention - This project will relocate up to 100 immediate jobs and has potential to add an extra 75 full time direct positions to the parish for a total of 175 positions. The ground breaking ceremony for this project, C&G Container Scientific, was held on April 11^{th on} site and was very well attended.

Project Outpost (A) – Announced Recruitment - This is a one of a kind Loves Travel Center that broke ground early in January 2016 in Port Barre. This will be the first center for Loves not located on an interstate highway. The location will serve as a full service 24 Hour travel center with a Subway Restaurant on location. This project will create at up to 35 direct full time positions.

Project Bayou – Announced Recruitment - This Wal-Mart Neighbor Center projected was announced earlier this month as being an example of highlighting the retail development potential here in the center of the Parish. This project is well into its construction process now and is projecting a formal opening on January 20th. This project will create between 90 and 100 direct full time positions.

Project Slip – Announced Expansion - This project was a major turnaround project with the Alon Refinery in Krotz Springs. The company made major investments in this effort, which brings significantly enhanced capacity to the Alon facility. For industry concerns the company would prefer that this project not be included in a major press announcement. This does not diminish the positive impact on our parish from this project. SLP Tourism continues to recognize record breaking lodging numbers for the later portion of 2015 as temporary workers made their place in area hotels, campgrounds, and RV Facilities. Over 2000 temporary construction jobs were brought into the parish with this effort. We are working now to confirm the number of permanent jobs that will ultimately be created with this expansion. We do not anticipate this number exceeding 15 in total.

Project Outpost – Announced Recruitment - This is the original Project Outpost. This project, the Go Bear Travel Center is going to be opening its doors within the next 2 weeks. The company is Gaubert Oil, which is base out of the Houma Thibodaux area and will be the 13th retail travel facility for the company. We along with Acadiana Works has been providing various levels of hiring assistance, including the use of the Business Center to interview management candidates for the new facility. This project is projected to create up to 45 new full time positions.

Project Lynx – **Announced Recruitment** -This project, The Hazelwood Energy Project, was formally announced on Sept 30th. This project is projected to create 123 direct full time positions, 135 indirect positions and 200 temporary construction related positions. Initial capital investment projections on this project are 400 million. This project also has the potential to lay the framework for significant future development.

Project Spin – Announced Recruitment This project is a small project that we are piloting as an incubation for oil field support services in C&C machining with Victory Manufacturing. We had hoped throughout the later part of 2015 to make a large announcement, but the company principal had some health challenges that slowed their work to a temporary stop. We are hopeful that in supporting this area of high demand labor force that we will be able to keep some of our machinist workforce in the parish with career opportunities.

Project Lift – Announced Recruitment - This project was formally announced over the weekend. The company Air Evac Life team will be basing rotary wing operations out of the St Landry Parish Airport. They are completing significant upgrades to one of the existing facilities and now have aircraft on the ground to assume operations. This successful project further highlights the huge upside for the SLP Airport, which tends to get overlooked as a key transportation asset of St Landry Parish. This project is anticipated to create 16 direct full time positions.

Project Strip – Announced Expansion - This is a large commercial project on a large multi-tenant commercial facility located on the I-49 Service road corridor, St Landry Plaza. The company, Rock Step Capital, made a formal announcement earlier this month through their President, My Andy Wiener. He pledged to bring as many as 8 new

national tenants to the facility over the next 2 years. This project could allow for up to 75 direct full time and a greater number of part time employees.

Project Essen - **Announced Expansion** Crest Industries, based in Pineville, Louisiana, will invest \$5 million to develop a new cutting, machining and fabrication facility in Eunice and add new machining centers to existing PCS equipment. Crest will retain 18 PCS jobs, and the expansion project will create 20 new jobs averaging \$50,000 per year, plus benefits. LED estimates the investment will result in an additional 24 indirect jobs, for a total of 44 new jobs in the Acadiana Region.

Project Rip – **Announced Recruitment** - This Company, Top Timber, and deals with the timber hardwood related processing. It is located to the rear of S&B Sawmill in the proximity of the Wal-Mart Distribution Center. The company had indicated that it could initially employ up to 12 full time positions with the potential to grow very quickly if certain international agreements can be established.

Project Roto – Announced Expansion - This is an existing company within the Parish, Noble Plastics that has acquired the Yahoo building to begin production of additional plastics components through a process call roto mold plastics production. There is a good potential that this project would bring in a partner supplier, Project Mat. This project will initially create 15 or less direct full time positions, but has a great potential for future expansion.

Project Alon – Announced Expansion - The Alon Refinery has recently completed an expansion at their facility to include the building of a rail transfer facility that will allow them more efficiently loading on and off load bulk rail materials to be utilized both in and out of their production facility. The project will create as many as 12 full time positions.

Project Runway – Announced Recruitment: A formal announcement was made for this project Thursday, February 20th at 1:30 PM at their new construction site just past Beau Chene High School. We conducted a follow-up site visit last week. There is solid progress on the foundation structure, which is the most time consuming portion of their building process. The company expects operations to commence in a matter of weeks. This project will create as many as 25 direct full time positions.

Project Martin – Announced Expansion: Bayou State Lumber Company, LLC, formerly known as Acadiana Hardwood, LLC. This company will create 29 permanent new jobs and retain 21. This mill is the only viable employment opportunity for most individuals in the area.

V – Area and Regional Development Items:

OA (One Acadiana)

We continue quality interaction on multiple levels with the staff at OA and LED as we look to enhance the economic development capacity for region. We are now in discussions with OA, the APC and AEDC on strategic collaboration efforts that could be a regional focus for these entities in 2017.

As the incoming chairperson for AEDC the SLED Executive Director will be assuming an active board seat for One Acadiana over this upcoming year. In that role we held a facilitated planning session with the members of AEDC in looking at setting the organizations key regional priorities for 2017.

We recently attended the Regional State of the Economy by Loren Scott from LSU. Of course the discussion centered largely on the oil and gas economy and the potential time frame for its recovery.

The annual regional legislative transportation session was held last week. There was a collective presentation made by some of our legislative delegation, the Parish President, and SLED on the economic importance of Highway 190 in the future development of the region and the parish.

The St. Landry Chamber of Commerce board is in the process of significant change and transformation. Earlier this month the Chamber had a formal facilitated strategic planning session in order to help get clarity on what opportunities exist for robust, proactive Chamber of Commerce.

Parish Tourism, which is temporarily housed with Opelousas Tourism continues to be a great partner while also working hard to bring their facility back into commerce. We continue to engage them as partners in multiple areas, which will include vetting firms looking to provide services in the Phase II of the moving forward effort.

With many of the challenges facing the regional economy it is important that we do everything we can to take care of our core employers. We are well into the process of BERG collaboration meetings with SLP companies. Throughout 2015 we tracked the progress of roughly 25 companies we met with throughout the year. In 2016 we look to match that total. To date this year we have sat down with 17 of these employers, which includes:

- Gaienne Lumber
- Giles Automotive Group
- Opelousas General
- Wal-Mart Distribution Center
- Alon Refinery
- Evangeline Downs
- Targil
- Sterling Automotive Group
- Noble Plastics
- Dixie Storage
- Crest Industries
- Service Machine Specialties
- Ventura Foods

- Acadian Medical Center
- Savoie's
- International Snubbing Services

As a direct result of these visits Savoie's recently completed a partnership program called "economic gardening" that takes and in depth look at viable market expansion opportunities around the country and how they can possibly target these identified opportunities.

Another direct result of the importance of these visits is a identifying a way that the Wal-Mart Distribution Center can possibly engage in a public private partnership for elevation improvements with FEMA dollars at the DC entrance. During the time of the floods the Center was closed for 3 days at a cost of 6 million per day and depriving the region of critical storm response supplies through the Wal-Mart System.

On September 27th those businesses we reached out directly and provided direct resource information to in St Landry Parish that had indicated damages from the recent devastating flooding were able to attend the Business Recovery Seminar conducted by Heidi Melancon, Director of the Louisiana Small Business Development Center. Business Owners in attendance walked away with valuable strategies on how to better be prepared should they encounter another disaster in the future as well as resources on moving forward with rebuilding their business.

SLP Schools reached an historic milestone earlier this month in naming a new superintendent for SLP Schools. Mr. Patrick Jenkins will be assuming this role formally by the end of Oct. Mr. Jenkins comes from the Zachery District. Early discussions with Mr. Jenkins have been very positive. We anticipate him hitting the ground running and being an integral part of St Landry Parish Moving Forward, which in Phase II we hope to have focused to a large extent on education.

We are continuing our active efforts with a board seat on the ARA (Acadiana Regional Alliance). Some of the key items of consideration at the last board meeting were:

- Hosting the Acadiana familiarization tour for Acadia, Jeff Davis and St Martin Parishes on Oct 13th and 14th.
- Continuing updates on the evolving I-49 South Project
- Best practice discussion for the parish entities

Efforts move forward in growing our relationship with SLCC. We have finalized our contract agreement for their new RN Program last week. The campus held their annual open house last week and most of their program enrollments are up for this year. We will be looking at ways that we can provide expanded potential for SLCC and the TH Harris Campus in the Phase II of our "Moving Forward" Program. We have also agreed to once again support a SLED scholarship for a St Landry Parish resident attending

SLCC next year through proceeds provided through GOEIDC. Their new scholarship awardee will be at the Nov. SLED Mtg.

Good things continue with LSU-E. Enrollment for the fall semester has increased significantly. We have asked Coach Jeff Willis to be the final presenter in the LEAD Series for TheSLP in November. We have also engaged their team heavily throughout the Superintendent search process and on ways to engage various employers with the Incumbent Worker Training Program Opportunities. We will also be working with their leadership on ways to be in an expanded role the phase II of the "Moving Forward" Program. We have also agreed to once again support a SLED scholarship for a St Landry Parish resident attending LSU-E next year through proceeds provided through GOEIDC.

We continue to make progress with the CEO support organization called Vision St Landry on strategically identifying priorities that could have significant impacts for SLP over the next 5 – 15 years. This group has also been instrumental in the communication with SLP Schools in their Superintendent search process, one the true keys for a bright future in St Landry Parish.

VI – Community Development in St Landry Parish

We met with Department of Hospitals earlier this month at the Capitol to find solutions to some of the outstanding legal questions and liabilities associated with the St Luke's Hospital. These results are part of the final equation for valuation and transfer of ownership with the facility. The next step is the drafting of a legal resolution settlement to be heard by both the St Landry and St Martin Parish Council.

Our efforts with Opelousas leadership are progressing in the priority areas agreed upon by their leadership, which include the following:

- Developing the I-49 Corridor ECJC progress
- Revitalizing Downtown DDD Improvement Plan
- Improving Education Superintendent selection

We are looking at ways that we can offer value to the leadership of Port Barre on proactive measures that can take to stay ahead of what looks to be major growth in their area over the near term. We will be following up later this week with some of their key leaders to try and put a timeframe on some major planning and development efforts.

We continue to work towards regaining progress with the leadership of Eunice on how we can best help them to identify and progress priorities for their community. Part of the discussion is on the potential of keeping their economic development committee and/or their planning committee active.

Great progress is being made with the community of Grand Coteau on planning and infrastructure efforts along their business corridor. Earlier this month the City Council agreed to move forward in planning contracts with priorities identified by the newly formed EDD Task Force.

Multiple strategic planning meetings have been held with representative businesses from the Sunset, Grand Coteau and Arnaudville area. To date, Identification of organizational priorities e.g. mission statement, name, and determination regarding formal organizational structure have been identified in draft form as well as an alliance name entitled Do & See 93. A meeting will take place within the coming week with the key representatives from the three (3) above mentioned municipalities to discuss. pertinent next steps in moving the Merchant Alliance forward in the most effective way and the vision of where they want to see themselves go.

On September 21st our fifth installment of LEAD St. Landry was held on the campus of SLED. Dr. Kenneth Cochrane, President/CEO of Opelousas General Health Systems served as our guest presenter. The series was well in attended that included participants in the double digits and the feedback obtained at the conclusion of the presentation was indicative of how beneficial growth in one's professional development and leadership training impacts one's growing professional career.

On October 13th SLP held is bi-monthly membership social at the Grand Coteau Bistro. The social centered on a no agenda, roundtable discussion of sorts. Amongst issues discussed included growing membership capacity and identifying projects in the future that can grow, retain and engage our members. A key strategy moving forward is the possibly of representation and involvement within the outskirts of the parish in best efforts to provide event variety and growth of our brand.

The SLP will host its second fundraising event at the 2016 Louisiana Cattle Festival located in Abbeville, La. October 14th -16th. SLP members will be selling jambalaya at this three-day event, where 10,000 individuals per day are expected in attendance. This event is anticipated to be a large revenue generator for our organization while at the same time providing exposure to our organization outside our parish lines.

Grants Update:

The FYE 2017 LBIA Grant application has been submitted with the grant announcement date extended tentatively to November 1st due to the 2016 historical flooding which took place in Louisiana.

As part of our 2016 goal structure we will be continue to explore the potential for two successful grant applications that will make a meaningful impact on our mission and efforts to build capacity in the parish. We have been able to help facilitate the discussion with the APC/MPO to do a TAP Grant with DOTD for

their pedestrian transportation improvements. We have also recently facilitated the conversation with Project Boost and the USDA Loan Guarantee Program.

VII – Training Opportunities

LSU Basic Economic Development Course

Course Overview: The Basic Economic Development Course is an introductory look at economic development in North America, with an emphasis on the state of Louisiana. Students are given an overview of the tools and techniques of modern economic development, including the professional specialties that have formed in the last 20 years.

January 23 - 26, 2017

Location: New Orleans, LA

Contact: Helen Seder (hseder@lsu.edu)

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VIII - Conclusion

This year has been packed with challenges for our region, for our state and for our nation. As Loren Scott indicated in his State of the Economy, 2017 is projected to be a stabilizing year for oil and gas, with 2018 being a renewed growth year. As leaders we all have to stay focused on the potential and the larger picture. This is not always easy to do and it is very easy to loose site of the bigger picture with so many important distractions. We have always said it is in the challenges where the opportunities lay in disquise for the right kinds of proactive thinking. With your tremendous support we

continue to Acadiana!	stay	"Moving	Forward"	towards	а	bright	future	for	St	Landry	Parish	and