

The mission of St. Landry Parish Economic Development is to provide leadership in economic and community development that facilitates growth opportunities leading to enhanced prosperity for St. Landry Parish businesses, communities, its citizens and its youth.

# **Executive Directors Report**

## Table of Contents

I – Business Center/Small Business Update

II – Communications

III - Property Development

IV - Projects

V - Area and Regional Development Items

VI – Community Development

VI \_ Training Opportunities

VIII Conclusion

## I - Business Center/Small Business Update

The Business Center continues to be a growing resource for conducting training, planning, counseling, board sessions and various types of planning sessions designed to promote enhanced partnerships and collaboration for the parish.

The next session of the ULL SBDC offering free consultation regarding business startup will be on the second Tuesday, July 12, 2016. The most recent business support workshop promoted collectively by SLED and LSBDC was held on June 14, 2016 for 3 SLP businesses.

Our next upcoming small business seminar is scheduled for June 28, 2016 on the subject of franchise development. Roy Holleman, Franchise Consultant and with FranOwner will serve as the guest speaker. The June 2016 workshop will educate those in attendance on franchise concepts available in the U.S., proven methods of researching and identifying those that present a true chance for success in your community, funding options available, services for franchisors and much more.

We have received tentative notification that funding is likely to be available for the FY2017 for the LBIA Grant Program. Once approval is received from LED and we enter into the State's 2016-2017 fiscal year in July, notification of the grant schedule will be provided. We are currently identifying grant needs for the impending grant cycle and will be ready for application submittal at time of notification.

Considerations for improvements include:

- Roof upgrades
- Further finishing out the old kitchen area into more of an accommodating and functional office space
- Updating the conference room with video/teleconferencing and enhanced technology
- Finishing out the interior of one of the warehouse storage areas

We would welcome discussion on any additional improvements the board may have additional ideas on.

We are 100% complete with the compartmentalization of the air conditioning systems in the front half of the building, as we enter into the summer months with all systems functioning at full capacity. We project to have 11 tenants active in the Business Center effective July 1st:

C&C Painting and Pressure Washing

Boone Speech and Learning Services

Miracle Ear

Happy Housemaids

Magnolia Community Development Corporation

Victory Manufacturing

**WIB 40** 

Double J Express, LLC

Charles G. Lawson Trucking, Inc.

Relentless Designs

United Transportation (effective July 1<sup>st</sup>)

#### **II – Communications**

The world continues to rely on their view of use through the web. We urge all of you to regularly review our primary website at <a href="www.opportunitystlandry.com">www.opportunitystlandry.com</a> and further all of the great things being written and posted at <a href="www.SLPforward.com">www.SLPforward.com</a>. Currently, we are in the process of linking both websites by way of RSS feeds to maximize website traffic and allow users a method of getting relevant and up to date information sent to them as each respective website is updated in a timely manner all in one space. We would love to hear your ideas and experiences of best practices that we could consider incorporating into one or both of these online portals.

To date <u>www.slpforward.com</u>, currently holds a total of forty-three (43) articles shining the light on positive things happening throughout St. Landry Parish. One (1) article per week is typically uploaded onto the site on a consistent basis providing fresh and updated article content. This initiative is now actively supporting NPR radio.

We are in the process of working with Parish Government to put together a whole rounded marketing strategy for the campaign as well as considerations for improvements as part of a phase II rollout for this initiative.

With the website's foundation now solid, a Google analytics test is conducted monthly to evaluate website traffic directly to the site. During the time period beginning May 16<sup>th</sup> through June 15<sup>th</sup> SLPForward's number of page views reached 1,276 with a total of 490 new visitors which can be viewed as a true testament that SLPForward is a talking point amongst our community and region.

We are currently working with Parish Government to collect data sets that will be used to upgrade our existing GIS platform. Phase 1 of mapping tool can now be found on the home page of <a href="www.opportunitystlandry.com">www.opportunitystlandry.com</a>. We are also working the Acadiana Planning Commission on the incorporating the existing GIS work into a regional GIS program that is value added to each of the communities of Acadiana in addition to site selectors, tourist, companies, etc.

# **III - Property Development (**Large-scale)

We continue to promote active development at the major interchanges on the I-49 corridor by working with the Mayors, boards and community leaders in most of the impacted communities about planning and building capacity for development.

Our industrial site development efforts with the newly formed team of One Acadiana are steadily moving forward. Our goal is to work towards 2 shovel ready sites in SLP for 2016. We hope to begin an active recruiting campaign on a 500 acre heavy industrial site, Nexus Energy Park in partnership with LED and OA in the next 30 days.

# IV Projects Update Summary: 19 Active, Pending Announcement, (Boost, Hippo), 1 Parked, (Neighbor) 1 Pending Park (Barrier) 15 Announced

**Project Barrier –** This is a large manufacturing project that is being worked through LED. We have submitted a proposed industrial site for the project through the site development team at One Acadiana. This project at full development will create up to 500 new direct full time positions. We anticipate an initial 90 to 120 review period before the next phase of the project moves forward with a narrowed site selection list. There does not appear to be any movement on the project through the state so pending any new updates this project will move to parked status next month.

**Project Base –** This is a project looking at the utilization of one of core parish transportation facility assets for international business investment. We are still working through due diligence on feasibility. Bruce Gaudin has taken the lead on this project as we work with the parish in requesting specific requirements for the investment consortium that will allow this effort to move forward. We are waiting now for detailed responses to some of the requests for information made by Bruce.

**Project Brace** – This is a retention project involving the purchase of an existing facility here in the parish. We are working closely with LED, as well as One Acadiana on this effort which could protect as many as 65 existing positions, as well as offer the potential to expand additional positions at this location. A follow up site visit by the company's executive team went very well in April. We are now told that there are more details to be

worked through with investment partners, which will slow the final decision/announcement of this project for at least another 30 to 60 days.

**Project Boost** – This is a very large potential expansion project in terms of capital expenditure. This area company is planning to submit final plans to their board of directors at their May board meeting for final approval. Assuming that all goes as planned this project could commence groundbreaking at early as August 1<sup>st</sup> of this this. The project would produce less than 15 new employees at very high wage scales and well up to 170 temporary construction jobs for a year or more. We anticipate being able to announce this project in the next several weeks.

**Project Clean** – This is a manufacturing infill development project located in the center of the parish. We are continuing solid progress with their leadership in multiple areas with this project. We should still have a solid view of whether the project will come to build/rebuild stage over the next 60 days. If successful this project could create 50 new direct positions.

**Project Code** – This is an expansion project focused on light manufacturing looking to locate on the main transportation corridor in the center of the Parish. The company continues to conduct interim operations at their present location, but needs extra capacity to reach full potential. We are continuing to facilitate discussions and plans with land owners along the corridor on suitable sites for this effort. This project could add up to 20 additional full time positions. There is no specific time table other than land availability.

**Project Expo** – There a multiple options that are being explored with this project at this time. We plan to have a draft contract on what is emerging on one of the primary options on this project by our June Board Meeting.

**Project Fountain –** This is a large scale commercial development project that discussions have been ongoing for some time national tenants are committed to this project and negotiations with landowners and real estate development partner are continuing on a regular basis. The development consortium for this project collectively met to move options forward with the project last week. We will be exploring the potential this over the next month to combine these negotiations with an interest in Project Expo. In either event, this is still a large project that would be developed over time in phases.

**Project Fresh** – This is an in state expansion for the company, but a recruitment project for our parish. Initial job creation numbers are less than 6 with room for expansion. The project hinges to some degree on project vertical with land acquisition. The company is will to move quickly and the project could be a reality in as early as August of this year.

**Project HIPPO** – This is a heavy industrial project that is very large in scope on its investment and job creation potential. Currently, we are working with regional and state partners on identifying and meeting engineering requirements on the footprint site. There are not accurate job projection figures available on this project, but it has the

potential to be very high with both job creation and capital expenditures. This project will soon be announced as the Nexus Energy Park.

**Project League –** This is a new recruitment project with major impact potential that would expand across the region and even the state. Meetings with company execs have been very positive, including the meetings with their team here last week. We are on the short list and expect some conclusion on their commitment by late July. If successful this project would create up to 100 white collar high paying positions, collectively averaging close to 100k annually.

**Project Lot –** This project is the expansion of an existing parish company into construction at new location and the further modification and refit of their existing facility within the parish. The property for this site has been closed on and although there have been some delays; we are being told that there is the potential for this project to move forward this summer. Assuming the existing facility backfills the same number of positions in its new use this project would create 45 new direct full time positions. The existing location now has approximately 25 full time positions.

**Project Protect -** This is an in parish expansion project that has already made the land acquisition for their new site. The project could expand to up to 12 new manufacturing positions once the new location is operational. Construction on the new facility is tentatively slated for the 3<sup>rd</sup> quarter of this year.

**Project Rest –** This project deals with the redevelopment and reuse of land surrounding one of our interstate intersections. There continues to be positive meetings with pivotal state agencies to move the project forward. Detailed job creations figures are still not available on the project. This will continue to monitor and update progress on a monthly basis.

**Project Ride** – This project represent an expansion of a large area retail site in the center of the parish. Property has been acquired and some initial site clearing work has been completed. There are currently some items being working out in a corporate structure that may move this project forward in the 4<sup>th</sup> quarter of 2016, 1<sup>st</sup> quarter 2017 start date. If successful this project could create up to 40 new positions.

**Project Shell** – This was a previously parked project that now has been brought back into play in St Landry Parish. The project has a facility secured currently and is looking to refocus their feasibility back at this site. We continue to track progress on this project, which is up and down. We hope to have clarity one way, or another in the next 30-45 days. If successful this project could create up to 20 new positions.

**Project Vertical** – This project is dealing with a light industrial manufacturer looking to put a new production facility in the Parish. We are still on formal funding verification from their investment group. We continue to be assured that is coming soon. If successful this project would create up to 30 direct full time positions.

**Project Youth –** This is a very large recruitment project that we are currently in completion on a site in Houston. This project could be a very large capital expenditure project with projections as high as 400m. The site consultant is currently working on a specific site location in the central parish. There will be a key meeting with all the stakeholders on July 8<sup>th</sup> that should tell much on whether this project gains real traction on this particular site.

**Project Zeus -** This is a heavy industrial recruitment related project we are working on in coordination with LED and One Acadiana. It relates in part to the overall efforts associated with Project Hippo. We submitted our final detailed request for proposal (RFP) response on February 15<sup>th</sup> and anticipate a 60 day review period to determine eligibility for the next round of review. This project is expected to have \$1.3 billion in capital expenditures, and create 300 direct new positions at an average annual wage of \$45,000.

# **Announced Projects**

**Project Lid – Announced Regional Retention -** This project will relocate up to 100 immediate jobs and has potential to add an extra 75 full time direct positions to the parish for a total of 175 positions. The ground breaking ceremony for this project, C&G Container Scientific, was held on April 11<sup>th on</sup> site and was very well attended.

**Project Outpost (A) – Announced Recruitment -** This is a one of a kind Loves Travel Center that broke ground early in January 2016 in Port Barre. This will be the first center for Loves not located on an interstate highway. The location will serve as a full service 24 Hour travel center with a Subway Restaurant on location. This project will create at up to 35 direct full time positions.

**Project Bayou – Announced Recruitment -** This Wal-Mart Neighbor Center projected was announced earlier this month as being an example of highlighting the retail development potential here in the center of the Parish. This project is well into its construction process now and is projecting a formal opening on January 20<sup>th</sup>. This project will create between 90 and 100 direct full time positions.

**Project Slip – Announced Expansion -** This project was a major turnaround project with the Alon Refinery in Krotz Springs. The company made major investments in this effort, which brings significantly enhanced capacity to the Alon facility. For industry concerns the company would prefer that this project not be included in a major press announcement. This does not diminish the positive impact on our parish from this project. SLP Tourism continues to recognize record breaking lodging numbers for the later portion of 2015 as temporary workers made their place in area hotels, campgrounds, and RV Facilities. Over 2000 temporary construction jobs were brought into the parish with this effort. We are working now to confirm the number of permanent jobs that will ultimately be created with this expansion. We do not anticipate this number exceeding 15 in total.

**Project Outpost – Announced Recruitment** - This is the original Project Outpost. This project, the Go Bear Travel Center is going to be opening its doors within the next 2 weeks. The company is Gaubert Oil, which is base out of the Houma Thibodaux area and will be the 13<sup>th</sup> retail travel facility for the company. We along with Acadiana Works has been providing various levels of hiring assistance, including the use of the Business Center to interview management candidates for the new facility. This project is projected to create up to 45 new full time positions.

**Project Lynx** – **Announced Recruitment** -This project, The Hazelwood Energy Project, was formally announced on Sept 30<sup>th</sup>. This project is projected to create 123 direct full time positions, 135 indirect positions and 200 temporary construction related positions. Initial capital investment projections on this project are 400 million. This project also has the potential to lay the framework for significant future development.

**Project Spin – Announced Recruitment** This project is a small project that we are piloting as an incubation for oil field support services in C&C machining with Victory Manufacturing. We had hoped throughout the later part of 2015 to make a large announcement, but the company principal had some health challenges that slowed their work to a temporary stop. We are hopeful that in supporting this area of high demand labor force that we will be able to keep some of our machinist workforce in the parish with career opportunities.

**Project Lift – Announced Recruitment -** This project was formally announced over the weekend. The company Air Evac Life team will be basing rotary wing operations out of the St Landry Parish Airport. They are completing significant upgrades to one of the existing facilities and now have aircraft on the ground to assume operations. This successful project further highlights the huge upside for the SLP Airport, which tends to get overlooked as a key transportation asset of St Landry Parish. This project is anticipated to create 16 direct full time positions.

**Project Strip – Announced Expansion -** This is a large commercial project on a large multi-tenant commercial facility located on the I-49 Service road corridor, St Landry Plaza. The company, Rock Step Capital, made a formal announcement earlier this month through their President, My Andy Wiener. He pledged to bring as many as 8 new national tenants to the facility over the next 2 years. This project could allow for up to 75 direct full time and a greater number of part time employees.

**Project Essen** - **Announced Expansion** Crest Industries, based in Pineville, Louisiana, will invest \$5 million to develop a new cutting, machining and fabrication facility in Eunice and add new machining centers to existing PCS equipment. Crest will retain 18 PCS jobs, and the expansion project will create 20 new jobs averaging \$50,000 per year, plus benefits. LED estimates the investment will result in an additional 24 indirect jobs, for a total of 44 new jobs in the Acadiana Region.

**Project Rip** – **Announced Recruitment -** This Company, Top Timber, and deals with the timber hardwood related processing. It is located to the rear of S&B Sawmill in the proximity of the Wal-Mart Distribution Center. The company had indicated that it could

initially employ up to 12 full time positions with the potential to grow very quickly if certain international agreements can be established.

**Project Roto – Announced Expansion -** This is an existing company within the Parish, Noble Plastics that has acquired the Yahoo building to begin production of additional plastics components through a process call roto mold plastics production. There is a good potential that this project would bring in a partner supplier, Project Mat. This project will initially create 15 or less direct full time positions, but has a great potential for future expansion.

**Project Alon – Announced Expansion -** The Alon Refinery has recently completed an expansion at their facility to include the building of a rail transfer facility that will allow them more efficiently loading on and off load bulk rail materials to be utilized both in and out of their production facility. The project will create as many as 12 full time positions.

**Project Runway – Announced Recruitment:** A formal announcement was made for this project Thursday, February 20<sup>th</sup> at 1:30 PM at their new construction site just past Beau Chene High School. We conducted a follow-up site visit last week. There is solid progress on the foundation structure, which is the most time consuming portion of their building process. The company expects operations to commence in a matter of weeks. This project will create as many as 25 direct full time positions.

**Project Martin – Announced Expansion:** Bayou State Lumber Company, LLC, formerly known as Acadiana Hardwood, LLC. This company will create 29 permanent new jobs and retain 21. This mill is the only viable employment opportunity for most individuals in the area.

#### V – Area and Regional Development Items:

OA (One Acadiana)

We continue quality interaction on multiple levels with the staff at OA and LED as we look to enhance the economic development capacity for region. These levels include:

- Regional Marketing (Brand planning in process)
- Regional Labor Study (Recently released)
- Parish Site Development
- Business Retention Efforts
- Business Recruitment Efforts (TIS upgrades by parish)

As a follow-up; the results of a Targeted Industry Study (TIS) conducted by the team from Jay Garner and associates identified five core industry groups that could be good fits Acadiana to target in its business recruitment activities. It by no means indicates that the efforts in economic development are geared exclusively towards these industries, but eludes to a synergy in the region that makes it more attractive to these industries. These industries include:

- Aviation and avionics Includes a broad scope of services from air cargo, to rotary wing services, to repair and expanded charter services.
- Informatics and engineering Including 3-D printing, data centers, engineering services, industrial design, and even video game design
- High value business services Includes activities such as accounting and corporate administration
- Marine and heavy industry Incudes port and related cargo operations
- Food and beverage processing Includes things such as spice and seasoning, sausage and boudin, vegetable oil, crawfish, and craft beers.
- Heritage tourism Includes things that have very strong cultural identity and level of cultural activity

We have since had follow on strategic meetings with the team at OA to more specifically identify specific opportunities within each of these sectors by parish.

The St. Landry Chamber of Commerce board is in the process of significant change and transformation. Lynn Lejeune has resigned from her role effective June 15<sup>th</sup>. In addition to actively participating in a process designed to bring in a quality replacement we are also taking a hard look at the priorities for the Chamber going forward.

We continue to regularly collaborate with SLP Tourism on regional and state priorities that are important to the cultural economy of SLP, such as the Parish GIS Project, slpforward.com, the St Luke's Hospital Project, and the Highway 93 Business Alliance.

With many of the challenges facing the regional economy it is important that we do everything we can to take care of our core employers. We are well into the process of BERG collaboration meetings with SLP companies. Throughout 2015 we tracked the progress of roughly 25 companies we met with throughout the year. In 2016 we look to expand that visitation base to 30 of the top sector employers we have in the Parish. To date this year we have sat down with twelve of these employers, which includes:

- Gaienne Lumber
- Giles Automotive Group
- Opelousas General
- Wal-Mart Distribution Center
- Alon Refinery
- Evangeline Downs
- Targil
- Sterling Automotive Group
- Noble Plastics
- Dixie Storage
- Crest Industries
- Service Machine Specialties
- Ventura Foods
- Acadian Medical Center

#### Savoie's

We are continuing efforts with Cornerstone Governmental Affairs on funding requests for the 2016 session. Along with the Parish President we have been involved with meetings set up by Cornerstone with all of our elected state delegation to further align our parish priorities and current request in HB-2 for this session. We are currently working on 2 funding requests that will likely be forwarded to the Governor at the close of the special session for consideration for the state bonding commission.

We have been reaching out to members of the St Landry School Board on an individual basis to discuss their selection process for a new superintendent. We are also helped to formalize meetings of key stakeholders for the school system for meetings with the Superintendent John White. Two of these meetings with community leaders and some business leaders were held at SLED last week.

We are directly involved with numerous initiatives with the Acadiana Planning Commission, APC and its newly incorporated Metropolitan Planning Organization. The development of the CEDS Regional Economic Plan for Acadiana is one of the largest picture items we are currently engaged on with the APC. We made a presentation last week to the Grand Coteau Council on improvements to their business corridor with members of the MPO in attendance to provide specific technical details.

We are continuing our active efforts with a board seat on the ARA (Acadiana Regional Alliance). Some of the key items of consideration at the last board meeting were:

- Continuing updates on the evolving I-49 South Project
- Updates on the Acadiana Food Alliance
- Best practice discussion for the parish entities

We have had very productive discussion over the past month with SLCC and their leaders on important educational items for the area. These discussions have ranged from the discussions of the process for a new K-12 Superintendent, dual enrollment with SLP Schools, the new RN Program, as well as other new programs being considered as part of their Corporate College Program. We have also agreed to once again support a SLED scholarship for a St Landry Parish resident attending SLCC next year through proceeds provided through GOEIDC.

We continue to efforts to support Dr. Kimberly Russell and her team at LSU-E in multiple areas. This includes some exciting K-12 connection opportunities that will identify LSU-E as one of only 44 colleges in the United States for this dynamic pilot opportunity with Pell funding. They have also been engaged in the discussions of the process for a new K-12 Superintendent for SLP. We have also agreed to once again support a SLED scholarship for a St Landry Parish resident attending LSU-E next year through proceeds provided through GOEIDC.

AEDC (Acadiana Economic Development Council)

We are have received approval from the EDA to fund an exciting regional business accelerator program that will be a cooperative initiative with InnoV8 Acadiana, seven parish economic development organizations, Winrock International and JP Morgan Chase. This program should be launched early in the 3<sup>rd</sup> quarter.

Other items that have already been funded by AEDC this state fiscal year include:

- A detailed economic impact analysis of the of the I-49 extension.
- High grade photography of key employers in the region
- Drone flyovers of key Acadiana Assets
- Promoting high profile recruiting trips, such as the Site Selectors Guild and IAMC
- Supporting eligible individual key priorities in each parish

We have done significant work this month with the CEO support organization called Vision St Landry on strategically identifying priorities that could have significant impacts for SLP over the next 5-15 years. The goal is to continue to vet these items to a set of high level strategies that we all as leaders of SLP can stay focused on.

# VI - Community Development in St Landry Parish

We continue to help facilitate efforts between Parish Presidents on legal options on the St Luke's Hospital for valuation and transfer of ownership with the facility. We now have a formal appraisal on the property and will be sitting down again the 27<sup>th</sup> to look at some specific questions that can result in final consideration by both parish councils on this property.

We are further exploring the potential to establish an economic development district if the St Luke facility were to transfer to the control of St Landry Parish. On a parallel front; we are also providing technical assistance in the structure of a 501c3 dealing with the cultural economy in that area that could potentially operate such a facility under the right structure and contractual agreement.

We continue efforts with Opelousas leadership to explore options important to their leadership structure. One of the areas we are continuing to put structure towards is the formalization of a Downtown Development District Board and a formal funding mechanism that would support the efforts of this board in redevelopment efforts in a define downtown boundary area. There will be an additional and perhaps one of the final planning meetings on this being held on Monday the 27<sup>th</sup> in our board room. As a side note; there has been a lot of movement in sales on downtown property over the past 90 days, or so, which is likely a good sign.

We are working with the leadership of Port Barre on Project Bulletproof, as well as continuing support their intent to formally look at proactive measures that can take to stay ahead of what looks to be major growth in their area over the near term. Their Mayor came to the Grand Coteau Council meeting on last week to try and get a better

understanding of best practice potential being used in Grand Coteau. We continue discussions with the leadership of Eunice on how we can best help them to identify and progress priorities for their community and on the potential of keeping their economic development committee intact.

We continue work with the community of Grand Coteau on planning and infrastructure efforts along their business corridor, which will ultimately provide a better retail environment for the community along I-49. A formal presentation of 3 million in improvement projects available to the community for 300k in match was made to their full council last week.

We are also facilitating meetings with the leadership from Sunset and Grand Coteau with fiber optic providers on upgrading capacities in their communities.

In Sunset, we are working to help broaden the scope of business group, or alliance to extend across the 93 corridor. We will initially be bringing in 3 core business from Sunset, Grand Coteau and Arnaudville as part of a feasibility discussion on the 21<sup>st</sup> of this month. We have also had initial conversations with St Martin Parish about extending the alliance across the corridor through Cecelia and down to Breaux Bridge as potential for a phase II of the effort. We also plan to provide input as needed on the potential for economic development districts.

We have not given up on working towards a solution with the Wal-Mart DC executive team and community leaders from Washington on the potential for using the Wal-Mart Mentor Program for the small communities in the proximity of the DC. Although progress is slow it could be very worthwhile program if we can get it off the ground. We have productive meetings on the potential for a public private partnership with Enterprise Holdings on Rideshare Program that could be a benefit to key employers, as well as having the potential to be an initial part of a regional transportation effort.

We have engaged Jim Bradshaw with the Mayor of Cankton on the potential for them to do a recurring newsletter. Many of our small communities struggle with the resources to get regular communications out to through there areas.

The Washington Steamboat City Association continues to work on an initiative to deal with substandard housing in Washington. Two houses in Washington were picked for the Rebuild St. Landry work day on April 23. The association has applied for a Walmart Community Grant to help fund future work. Seven homes have been identified in Washington for consideration of the next round of work to be done in cooperation with the Rebuild St. Landry organization.

Jim Bradshaw is investigating the possibility of loans or grants to Washington home owners under a program offered by the U.S. Department of Agriculture Rural Development program. The program provides loans of up to \$20,000 to very low income

homeowners to improve or modernize their homes and grants of up to \$7,500 for low income homeowners to remove health and safety hazards.,

The Historic Washington Art Gallery continues to remain at full capacity and that the gallery is solvent, maintaining a bank balance between \$800 and \$1,200.

The proposal of thrift store in Washington has become in fact a reality. The store will offer gently used clothing for men, women and children, and household items and furniture when donated. Customers served would be primarily lower income households in the immediate vicinity. The store, to be located at 406 N, Washington, across from Town Hall, is scheduled to open July 9, 2016.

On Wednesday, May 18<sup>th</sup> Missy Rogers, President, of Noble Plastics served as our guest presenter under our third installment of LEAD St. Landry. Her presentation was centered on 'Authentic Leadership' through finding your purpose, values and skills as an individual as well as young professional. SLP's LEAD Development Series continues to be well attended, with always room in participation growth. Thank you for servings as champions for the St. Landry Professionals Organization and we ask that you continue to identity individuals from your respective businesses, organizations and/or personal contacts that you feel would be a benefit to our organization.

Wednesday, June 29<sup>th</sup> SLP will host its monthly Membership Recruitment Social where fellow professionals come together for a relaxing evening that will allow them to grow their business network and help get involved in developing our community. The event will take place at the Bike Barn, located at 558 St Charles College Service Entrance, Sunset, LA 70584 from 5:30 pm - 7:00 pm.

# **Grants Update:**

All task items as outlined within the FY2016 LBIA \$25,000 grant proposal are now complete. We have received our first of two reimbursement payments and expect the final prior to the end of our budget year. We will have an application prepared in advance for the 2017 Grant should it become available.

As part of our 2016 goal structure we will be continue to explore the potential for two successful grant applications that will make a meaningful impact on our mission and efforts to build capacity in the parish. One of the efforts we are looking hard at is how we can more effectively utilize their resources for ST Landry Parish Businesses and Communities.

## **VII – Training Opportunities**

Mid-South Basic Economic Development Course

True South Basic Economic Development Course

September 19 - 22, 2016

Location: Hattiesburg, MS

Course Overview: The Basic Economic Development Course is an introductory look at economic development in North America, with an emphasis on the state of Louisiana. Students are given an overview of the tools and techniques of modern economic development, including the professional specialties that have formed in the last 20 years.

#### VIII - Conclusion

This year continues to be packed with challenges for our region and for our state. A State of the Economy presentation last week given by LEDA showed there is clear impact on the oil and gas slow down on Acadiana as a whole. It also highlighted that this impact is much less pronounced than in was in the 80's. It is also clear that there is a ripple effect of this impact as you get further from the "oil corridor". On the other side; there is lot to be proud of in SLP and a lot more coming. As leaders we all have to stay focused on the potential. We have always said it is in the challenges where the opportunities lay in disguise for the right kinds of proactive thinking. I truly believe that this case here now! We once again we want to thank all of you for continued incredible support. Despite what is happening around us we are continuing to significantly move the needle to make good things happen for the people and businesses of St Landry Parish and Acadiana!